

Course information

Certificate II in Timber Merchandising

Workspace Training offers the *Certificate II in Timber Merchandising* (FPI20605) for people involved in selling timber products. Participants will typically be entry-level employees in timber yards, building materials merchants and timber wholesalers. The competencies cover the practical skills involved in selling timber products as well as the background knowledge needed to provide advice to customers and deal with ordering, handling and storage issues.

The units of competency comprise 6 core units and 7 electives from the *Forest Products Industry Training Package* (FPI05), as shown below. Other elective units are also available under the packaging rules for this qualification, and may be substituted for some of the electives shown, following negotiation with Workspace Training.

Unit Code		Unit Name	Nom. Hours
C O R E	FPICOR2201A	Work effectively in the forest and forest products industry	35
	FPICOR2202A	Communicate and interact effectively in the workplace	40
	FPICOR2203A	Follow environmental care procedures	30
	FPICOR2205A	Follow OHS policies and procedures	30
	WRRCS3B	Interact with customers	36
	WRRS2B	Advise on products and services	27
E L E C T I V E	FPICOT2229A	Dock material to length	25
	WRRCA1B	Operate retail equipment	21
	WRRF1B	Balance register/terminal	18
	WRRM1B	Merchandise products	30
	FPICOT2212A	Grade hardwood sawn and milled products	20
	FPICOT2216A	Visually stress grade softwood	20
	FPICOT3247A	Select timber for forestry operations	35

Please note that the nominal hours shown for each competency are an estimate only of the typical time required to complete the unit, including face-to-face training, self-paced study of course notes, on-the-job practice and assessment activities. The actual time taken will depend on the participant's level of experience and skill in that competency. Participants who can demonstrate existing skills to the level required will receive 'recognition of prior learning' (RPL) for those units.

Assessments tasks will involve workplace demonstrations, written assignments and third party reports from the participant's supervisor. Government funding is available for eligible participants undertaking a traineeship, and employers may also be eligible for an additional incentive payment. The duration of the program under a traineeship arrangement is one year.

**For more information about this program, please email
 David McElvenny – david@workspacetraining.com.au**