

Course information

Certificate III in Timber Merchandising

Workspace Training offers the *Certificate III in Timber Merchandising* (FPI30605) for people involved in selling timber products. Participants will typically be supervisors, section managers and sales representatives in timber merchandising or wholesaling organisations.

The units of competency comprise 6 core units and 7 electives from the *Forest Products Industry Training Package* (FPI05), as shown below. Other elective units are also available under the packaging rules for this qualification, and may be substituted for some of the electives shown, following negotiation with Workspace Training.

Unit Code	Unit Name	Nom. Hours	
C O R E	BSBFLM312A	Contribute to team effectiveness	40
	FPICOR2201A	Work effectively in the forest and forest products industry	35
	FPICOR3201A	Implement SHE policies and procedures	80
	FPICOR3202A	Conduct quality and product care procedures	20
	WRRS4B	Build relationships with customers	36
	WRRSS20A	Recommend specialised products and services	36
E L E C T I V E	FPICOR3204A	Visually assess materials	20
	FPICOT3236A	Coordinate stock control procedures	40
	TLIA1807C	Organise despatch operations	40
	FPICOT3204A	Prepare and interpret sketches and drawings	30
	WRRLP3B	Maintain store safety	36
	WRRS3B	Coordinate sales performance	36
	FPICOT3247A	Select timber for forestry operations	35

Please note that the nominal hours shown for each competency are an estimate only of the typical time required to complete the unit, including face-to-face training, self-paced study of course notes, on-the-job practice and assessment activities. The actual time taken will depend on the participant's level of experience and skill in that competency. Participants who can demonstrate existing skills to the level required will receive 'recognition of prior learning' (RPL) for those units.

Assessments tasks will involve written assignments, third party reports from the participant's line manager, and a portfolio of workplace documents developed by the participant.

Government funding is available for participants undertaking an Existing Worker Traineeship. The duration of the program under a traineeship arrangement is two years.

**For more information about this program, please email
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